# Justin Carrasco

Product Design Leader

### Summary

Accomplished product designer specializing in breaking down complex problems, identifying user needs, and collaborating with cross functional teams. Experience with zero-to-one strategy, prioritization, and building teams.

More than anything, I enjoy working on impactful products that make peoples' lives better.

#### Experience

## 12.2023 – present

**Freed AI** / *Staff Product Designer* First design hire; introduced AI features to clinicians that saved them from time-consuming administrative tasks

- Helped grow user base from 6k to 12k users
- Launched AI-powered personalization features that reduced churn from 5.5% to <4%

## 09.2022 - 12.2023

Disco / Staff Product Designer

Player/coach design leader; streamlined onboarding and path to initial value for e-commerce customers

- Added features that shorted the path to value from 90 days to ~ five minutes
- Led UX research to justify a necessary overhaul of an underperforming online shopping tool

#### 04.2021 - 09.2022

## Klaviyo / Lead Designer / Manager Design manager; led a team of six designers focused on

introducing SMS into the product and overhauling the marketing automation tool

#### 09.2018 - 04.2021

Meta (Facebook) / Product Designer IC5 Launched v1 of Meta Business Suite, a slimmed down version of Ads Manager for entrepreneurs and creators

• Boosted ad revenue among entrepreneurs and SMBs by 15% within the first year after launch

#### 05.2017 - 09.2018

Klaviyo / Senior Product Designer

Led the design of Klaviyo's flagship marketing automation tool, Flows

Contact

#### Hard Skills

Product Sense	•
Interaction Design	•
Visual Design	•
Problem Solving	•
Product Strategy	•
Systems Thinking	•
Information Arch.	•
Prototying	•
User Research	•
A/B Testing	•
Soft Skills	

Mentorship	
Team Leadership	
Collaboration	
Storytelling	

#### Tools, etc.

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## Education

University of Connecticut Storrs, CT · Class of 2006

## Interests

Sci-fi







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Cocktails Stand-up

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Breakfast

DIY